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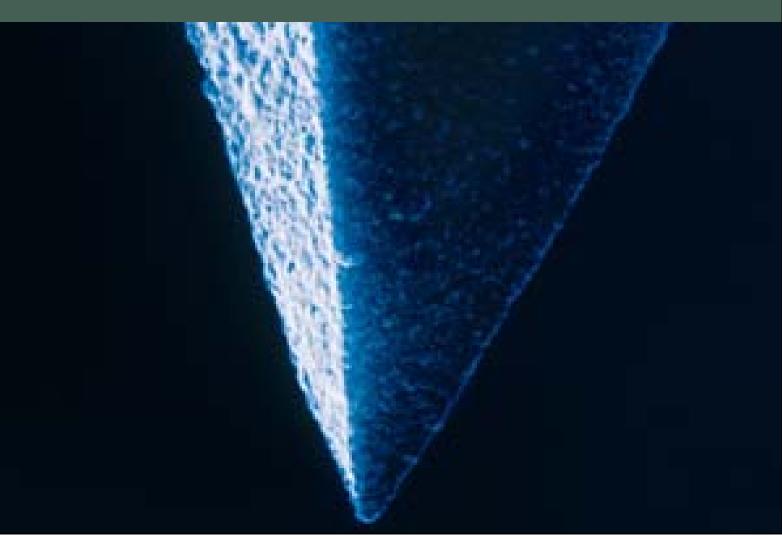
Nanotechnology Small matter, many unknowns

Robinson Economic Forecasting Conf.

Atlanta, GA August 2006

Kurt Karl, Swiss Re Head Economic

Research & Consulting, NY



Agenda

- What is nanotechnology?
- Uses of nanotechnology
- Risks of nanotechnology
- Insurability issues
- Conclusions

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Technological

progress and

emerging risks

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Question: What do these new products have in common?

Joint and muscle pain cream

Foot warmer

Washable bed mattress

Customized hand, face and body creams

Golf ball and club

Windshield cleaner

Wound dressing for burn victims

Military-grade disinfectant

Dental adhesive

Water-repellent house coating

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Source: Forbes, 12 January 2005.

Swiss Re Ш Answer Technological progress and emerging risks These items were recently named to the Forbes list of "Top 10 Nanoproducts" of the year Robinson Economic Forecasting Conference Atlanta, August 2006 Kurt Karl

Source: Forbes, 12 January 2005.

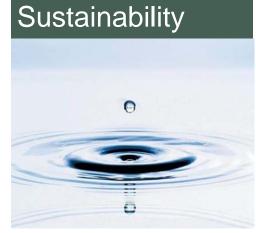
Nanoparticles Ubiquitous in industrial production

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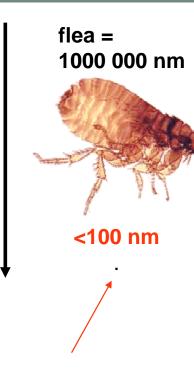


What is nanotechnology?

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Introduction

- nanos: Greek term for dwarf
- Nanometer is one millionth of a millimeter
- Nanotechnology visualizes, characterizes, produces and manipulates matter of the size of 1 100 nm.
- Small size
 - High surface to volume ratio
 - Unique properties (material strength and weight reduction, conductivity, new optical properties, reactivity)
 - New entry ways (high mobility in human body and environment)



What is nanotechnology?

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The dimension "nanometer" V'eee'eee'eee'ry small

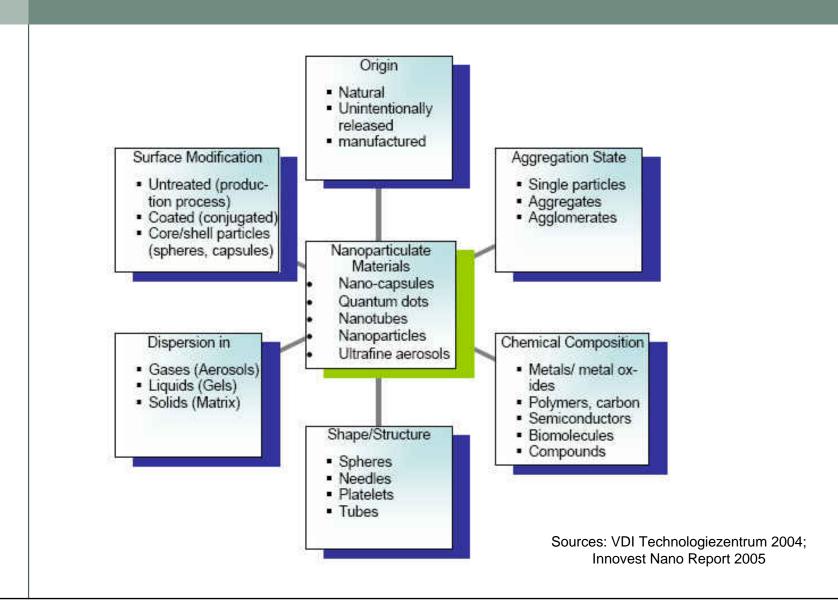
- The ratio between a nanometer and a meter is equal to the ratio between a walnut's and earth's diameter
- 1 meter = 1 billion nanometers
- = Mind-bogglingly small
 - Red blood cell is 7,000 nm
 - Bacteria usually is 1,000 nm
 - Ball-shaped virus is 60 100 nm

What is nanotechnology?

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Characterization of nanoparticles



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Nanotechnology

Is the risk perceived?

- Ads: "World's 1st Silver Nano-Enabled Washing Machine" (October 2005)
- Samsung Electronics has launched a health-friendly and environment-friendly washing machine designed to promote healthy living among users by keeping clothes bacteria and fungus-free for 30 days.
- Samsung's silver nano technology, combining the disinfectant and antibiotic properties of electrolytic silver nanoparticles (Ag+), removes 99.9% of harmful germs without having to wash clothes in hot water.
- When the machine is set on 'Silver Sterilization' mode, the laundry load is covered with Silver Nano particles during the rinse cycle. After the washing is complete, the clothes are found to be totally devoid of bacteria and unpleasant odor for 30 days. Furthermore, this process results in allergy-proof clothes as they become coated with silver nano ions, protecting them from allergens.



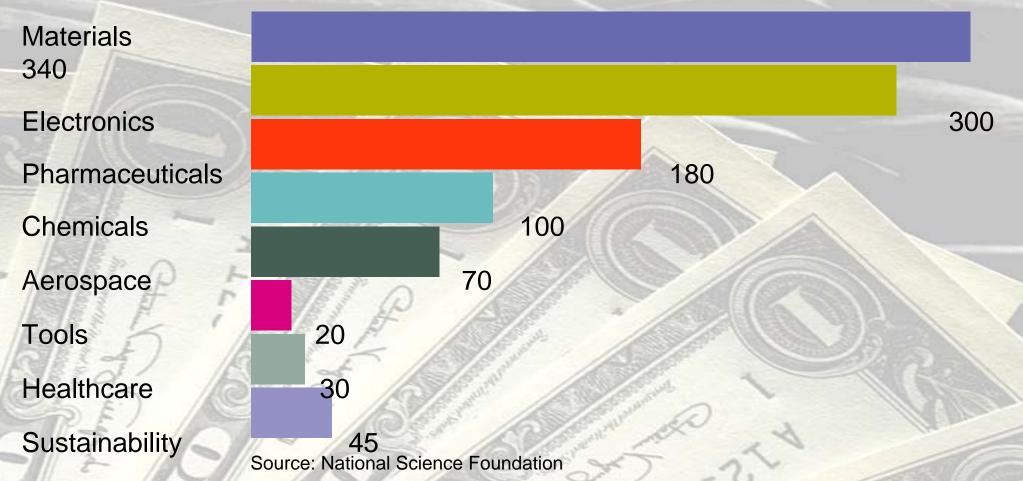
■ Unknown impact on non-target bacteria required for ecosystem balance! Dr Vicky Stone, Toxicologist, Napier University Edinburgh, UK

Estimated worldwide revenues expected to exceed USD 1 trillion by 2015

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Some specific applications

- Titanium dioxide in suntan lotion
- Ferrous oxide used in imaging techniques (X-rays)
- Special type of nanoparticle, a "buckyball", can partially inhibit the AIDS pathogen
- Organic light emitting diodes have a nano-covering that lights up when electrified, are inexpensive to manufacture and more efficient than conventional light bulbs
- Silicon dioxide mixed with a nanodisperse fluid is used in water purification
- Scratch-proof paint
- IBM's Millipede: 100GB on a surface the size of a stamp

Risks of nanotechnology

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"Real risks" vs "phantom risks"

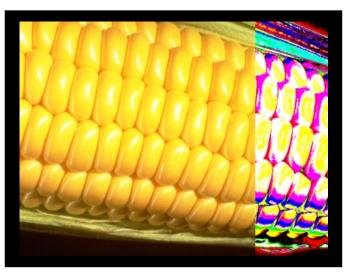
"Real risks"

Scientifically proven cause/effect relationship



"Phantom risks"

Risk perceived to be a threat: e.g. genetically modified corn



Risks of nanotechnology

Risks and benefits

– are they balanced?

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Precaution and liability

- Precaution and novel technologies: Zero tolerance for system failures (assumed or apparent)
- Asserting safety: Constant extension of tort law rules

Public demand vs. individual behavior

- Claim for absolute safety while demanding the benefits
- **Insurance** enables risk taking participates in the downside and thus focuses on anticipating the loss potential
- Insurability requires societal acceptability of risks and

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Hazards to living organisms

Entry into blood stream

via nose, digestive system, lung, skin?

Body distribution

incl. brain?

Biodegradable

Elimination

Acute toxicity?

Non-biodegradable

Accumulation?

Chronic toxicity?

Risks of nanotechnology

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Hazards to the environment

- Particles treated to avoid agglomeration
- Passage through soil, transport of contaminants (heavy metals) → reaction with other substances?
- Ground water: drinking water quality/pesticide problem
- Absorption by plants (entry into food chain)?

Removal difficult, filters insufficient

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Insurability and its limits

Actuarial criteria

	Criterion of insurability	Requirement
1	Measurability	loss experience
2	Loss occurrence	Independent, spread
3	Maximum possible loss (insured)	manageable
4	Average loss	moderate large # similarly
5	Loss frequency	suff. high exposed
6	Mutuality (against moral hazard, adverse selection)	fortuitous, random undeliberate

sigma 4/2005 Innovating to insure the uninsurable

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The insurance industry's role:

- **■** Risk financing with premiums
- **■** Enables risk taking
- Cuts capital costs and protect the balance sheet

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Insurability and its limits

marketdetermined

societal

7	Net premium	adequate, affordable
8	Profitability, preference	insurance cover limits
9	Insurance industry capacity	sufficient
10	Public values, policy	consistent with cover
11	Legitimacy	legally and morally acceptable agreement

sigma 4/2005 Innovating to insure the uninsurable

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Cover must be consistent with societal attitudes towards risk.

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Regulatory environment

- FDA: "Substantially equivalent"
- EU (Scientific Committee for Cosmetic Products and Non-Food Products intended for Consumers): "TiO₂ is safe" (regardless of size)
- MSDS: Recommendations according to bulk material
- No disclosure obligation exposure in products difficult to assess

No standardization/norms available

Basis for:

- Comparison of scientific data
- Regulatory environment
- Labelling issues
- Legal setup

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Nanotechnology is not (yet) a public issue: "The revolution in your hands"

- Hardly known
- Insufficient information
- Rather indifferent attitude
- However, positive connotation for 'revolutionary' materials can be lost! e.g. asbestos
 - demonstrate the benefits
 - but, invest in risk research
 - examine for toxicity, reactivity and dispersion qualities
 - know the risks to address any concerns in order to gain credibility and trust



- Defining nomenclature and standardization is a foremost priority
- More toxicological studies and exposure assessments are needed
- Transparent risk dialogue among industry, regulators, scientists and the public is essential
- It does not pay off to ignore potential risks anticipating and managing risks is the only way to ensure nanotechnology's <u>sustainable</u> development and insurability

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Based on: Annabelle Hett, "Nanotechnology - Small matter, many unknowns," presentation and publication (available from Swiss Re, upon request) and on, Thomas Epprecht: "UBS Nanotechnology Seminar," presentation, London, 14 Nov. '05