





A. GARY ANDERSON CENTER FOR ECONOMIC RESEARCH CHAPMAN UNIVERSITY



California

Hit Big by

Freefall in

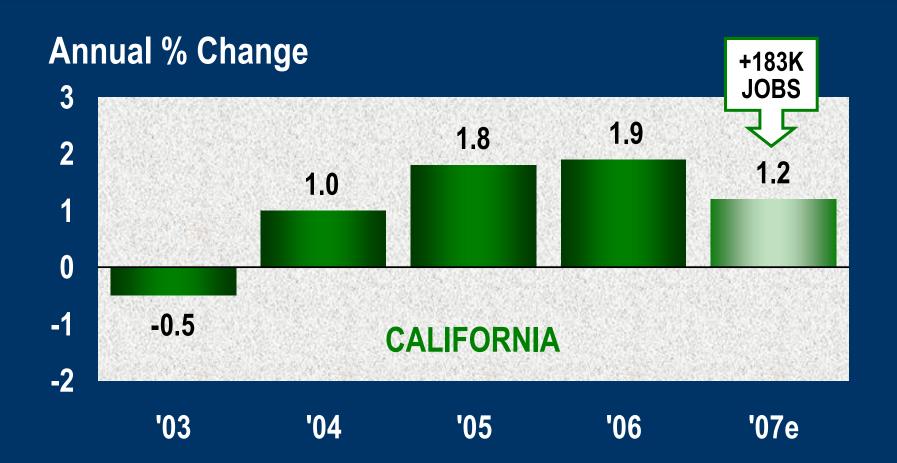
Housing

Market



HOW MUCH DAMAGE?

Job Growth



Job Outlook Looks Darker

Construction & Mining

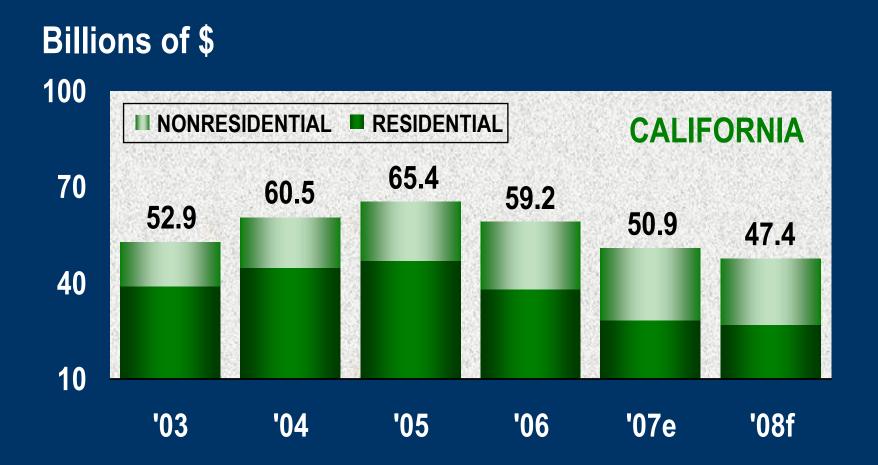
- Financial Activities
 - Trade, Transportation & Utilities
- Manufacturing
- Professional & Business Services
- Education & Health Services
- Leisure & Hospitality Services
 - Government

New Multiple & Single Housing Permits

Thousands of Units

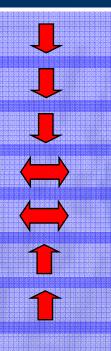


Building Permit Valuation



Job Outlook Looks Darker

- Construction & Mining
- Financial Activities
- Trade, Transportation & Utilities
- Manufacturing
- Professional & Business Services
- Education & Health Services
- Leisure & Hospitality Services
 - Government



Projected General Fund Revenue & Expenditures

Millions of \$	'06-07 Estimated	^{°07-08} Chapman Projections	'08-09 Chapman Projections
Total Revenue	95,541	98,818*	100,430
Total Expenditures	101,656	103,022	111,192
Balance	-6,115	-4,204	-10,762
Prior Year Balance	10,454	4,339	135
Net	4,339	135**	-10,627

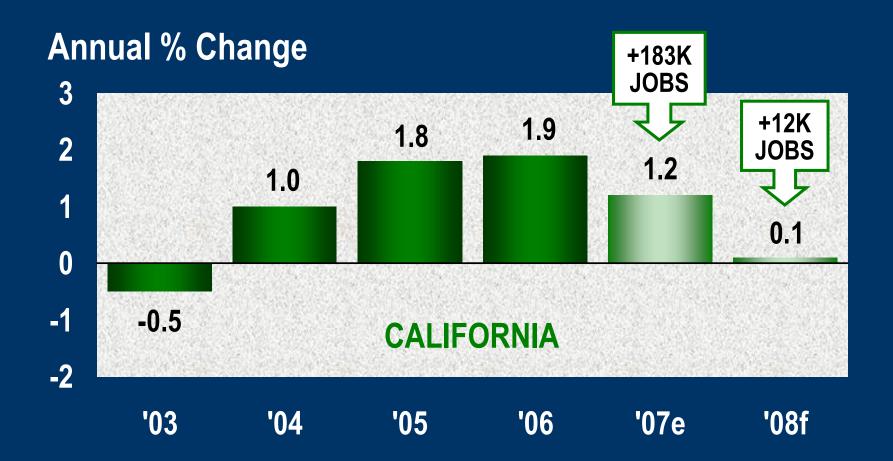
* Includes \$500 million from sale of Education Fund vs. \$1 billion estimate by DOF

** Does not include \$1.5 billion in Budget Stabilization Account

Job Outlook Looks Darker



Job Growth

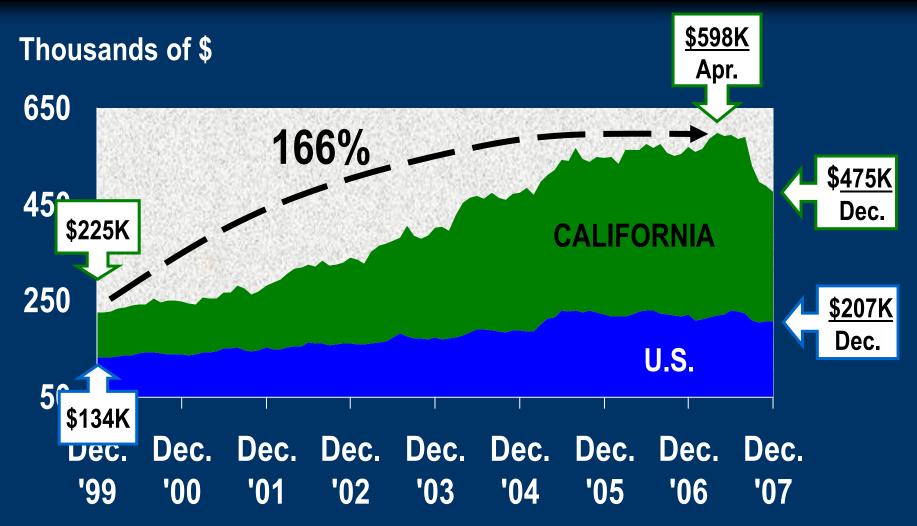


Unemployment Rate

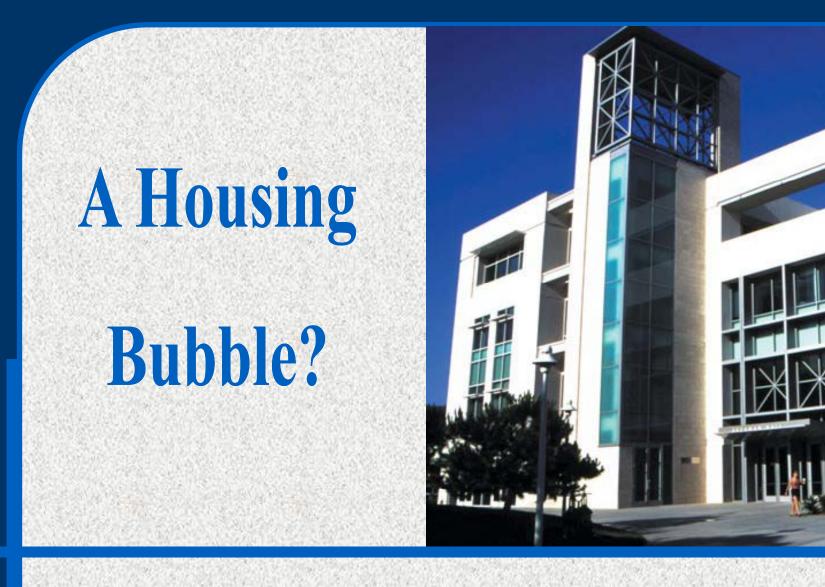
Percent 7 **CALIFORNIA** 5.8 5.5 5.2 5.1 5.0 4.9 4.8 4.8 4.8 5 3

05:4 06:1 06:2 06:3 06:4 07:1 07:2 07:3 07:4e

Housing Prices Single-Family Detached Homes



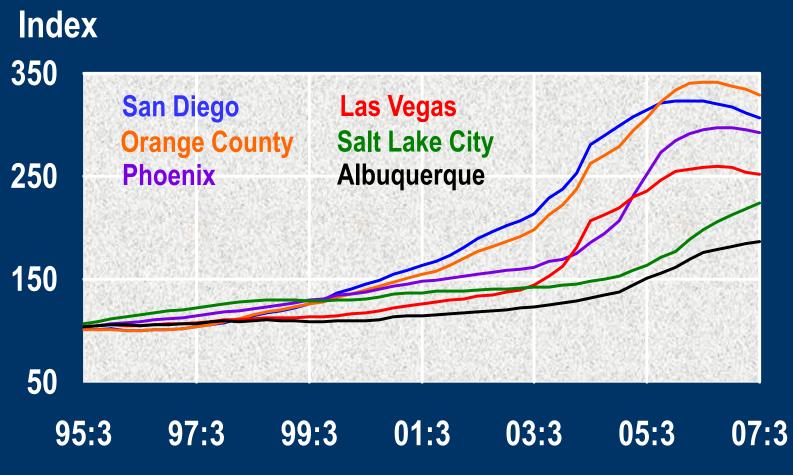
Source: California Association of Realtors





A. GARY ANDERSON CENTER FOR ECONOMIC RESEARCH CHAPMAN UNIVERSITY

Home Prices



Source: OFHEO

California Job Growth And Home Prices

HOME PRICES % JOB GROWTH % 6 30 3 15 0 0 -3 -15 98:4 99:4 00:4 01:4 02:4 03:4 04:4 05:4 06:4 07:4

California Job Creation & Pay

Year	Average Weekly Pay	# of Jobs Above Average Pay	# of Jobs Below Average Pay
2001	\$787	+67,977	-7,587
2002	\$784	-117,498	-26,928
2003	\$805	-60,260	+29,948
2004	\$847	+14,183	+131,817
2005	\$879	+120,801	+160,366
2006	\$919	+112,675	+159,227

Median Family Income

Thousands of \$



Percent of Median Family Income Needed For Mortgage Payment On Median-Priced Home

Percent



Arguments for Further Declines in Home Prices

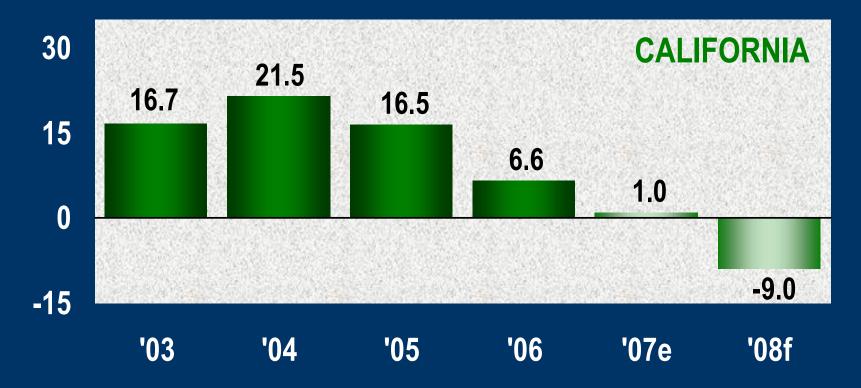
Horrendous affordability problem.
Weakening job market.
High unsold inventory.

Unsold Housing Inventory



Resale Single-family Housing Prices

Annual % Change



Fed's Rate Cuts Will Help But It's No Cure

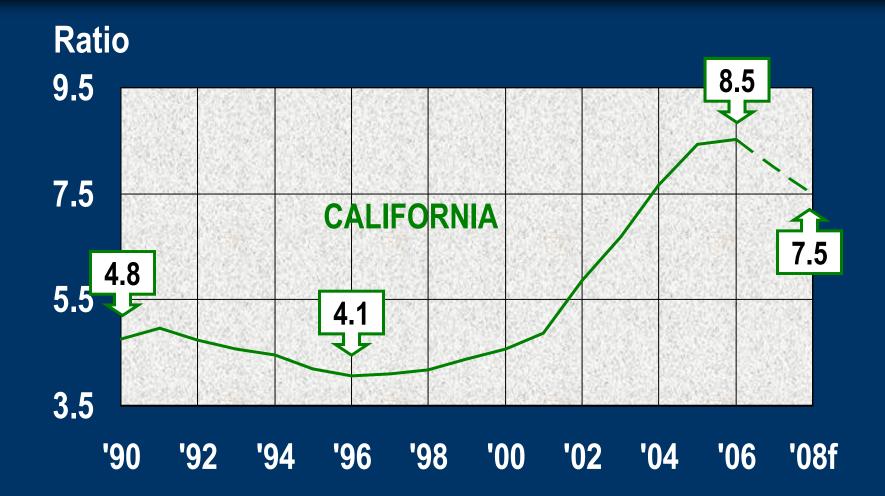
Appraisal values will not exceed or match the size of mortgages for homeowners seeking refinancing and who bought homes in 2005, 2006 and early 2007 with 100% financing.

Subprime and Alt-A mortgage holders will not be able to document appropriate income to justify the size of their mortgages.

1990s Housing Cycle

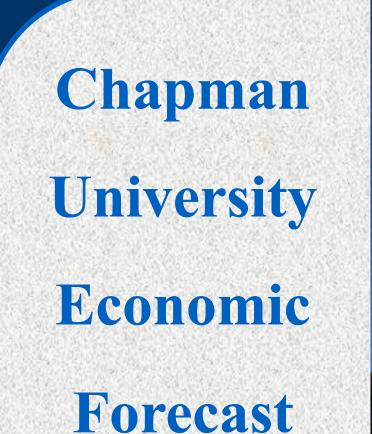
	Peak to Trough decline	Duration in months	Duration to previous peak in months
Los Angeles	21.2%	51	63
Ventura	20.1%	57	54
Inland Empire	18.5%	36	63
Orange County	17.7%	54	51
Sacramento	14.0%	42	57
Santa Barbara	13.0%	51	42
San Jose	12.8%	60	27
San Francisco	11.5%	54	33
San Diego	10.8%	51	39
Oakland	9.7%	51	36

Multi-year Downward Spiral in Prices? (Ratio of Median Home Prices to Median Family Income)



BOTTOM LINE...

- Job Growth is stalled.
 Income and spending growth will barely exceed inflation rate.
 - Multi-year home price depreciation.
 - State will face a large operating deficit.







A. GARY ANDERSON CENTER FOR ECONOMIC RESEARCH CHAPMAN UNIVERSITY