Median Price Detached

Median Price Attached

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Total Units Closed Year to Year % Change

-65%  -55%  -45%  -35%  -25%  -15%  -5%  5%  15%  25%

Units Closed % Change

'02 Qtr 1 '03 Qtr 1 '04 Qtr 1 '05 Qtr 1 '06 Qtr 1 '07 Qtr 1 '08 Qtr 1 '09 Qtr 1 '10 Qtr 1

New  Resale

Radical Change in Price Results in Radical Change in Demand

Resale to New % Price  Resale to New % Units

90%  100%  90%  80%  70%  60%  50%  40%  30%  20%  10%  0%

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